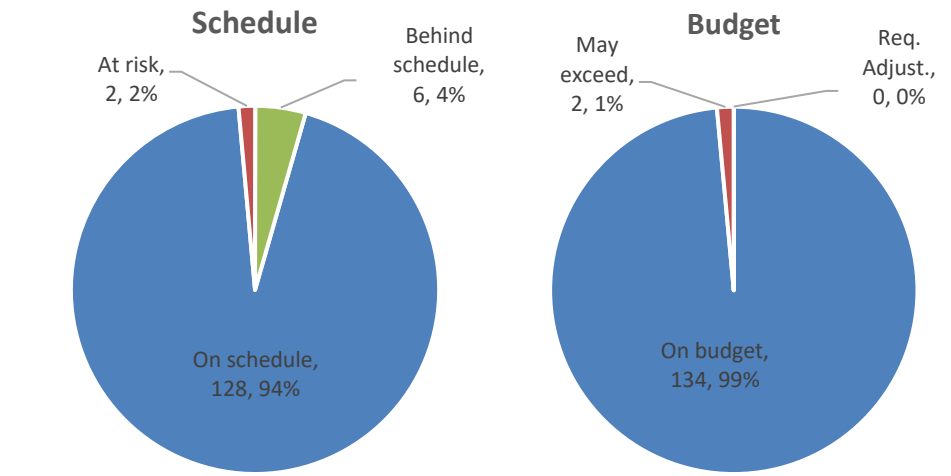


Strategic Plan Objective 1: World-Class Infrastructure that Promotes Growth

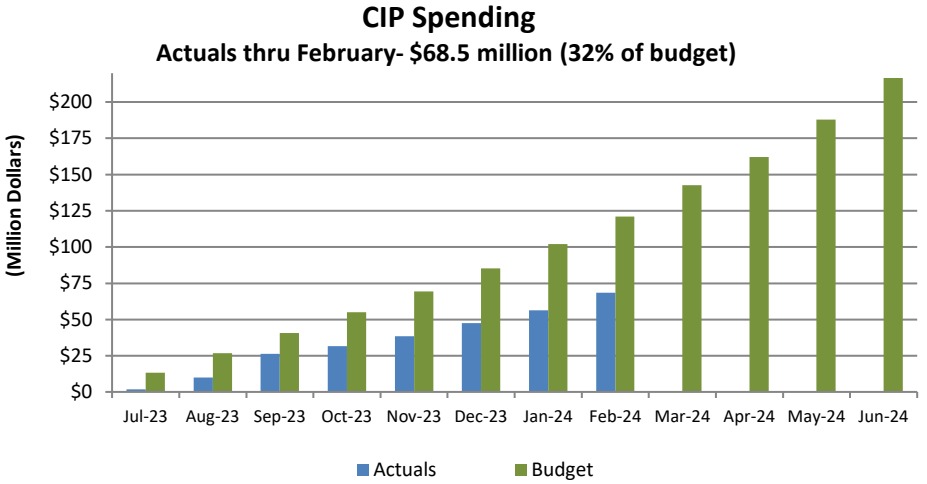
	Value	Number
Total CIP Projects	\$2,008,608,654	146
CIP Projects on Hold	\$43,640,579	10
Active CIP Projects	\$1,964,968,075	136



	Value	Percent
CIP Projects on Schedule	\$1,827,850,274	93%
CIP Projects on Budget	\$1,946,018,075	99%

CIP Status (data as of February 2024)

Design Completions	Number	Value of Projects	Construction Completions	Number	Value of Projects
Planned designs for FY 23/24	17	\$479.6 Million	Planned construction for FY 23/24	38	\$222.7 Million
Completed year-to-date	5	\$20.2 million	Completed year-to-date	10	\$5.2 Million
Percent of goal met	29%	4%	Percent of goal met	18%	1%
Additional designs	10	\$1.4 million	Additional construction	3	\$0.1 million



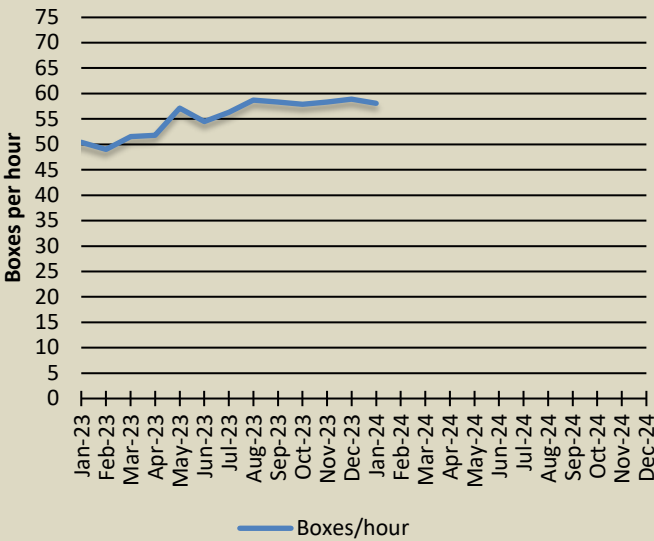
POLA Grant Applications

	Planned or In Development		Awaiting Response		Awarded/ Earmarked	
	#	\$	#	\$	#	\$
Federal	3	\$310.0 M	6	\$539.9 M	3	\$28.4 M
State			3	\$87.7 M	2	\$110.1 M
Total	3	\$310.0 M	9	\$627.6 M	5	\$138.4 M
Subtotals by Division						
Goods Movement	2	\$260.0 M	4	\$235.6 M	1	\$28.4 M
Environ. Mgmt.	1	\$50.0 M	3	\$391.0 M	1	\$0.1 M
Engineer.						
Port Police			1	\$1.0 M	2	\$3.5 M
Labor Relations					1	\$110.0 M

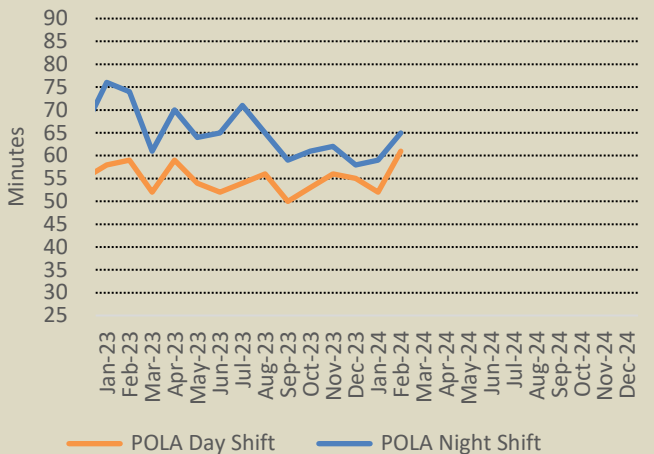
Strategic Plan Objective 2: An Efficient, Secure, and Environmentally Sustainable Supply Chain

Efficiency

Berth Productivity  
(Goal: Above 55 boxes/hour)



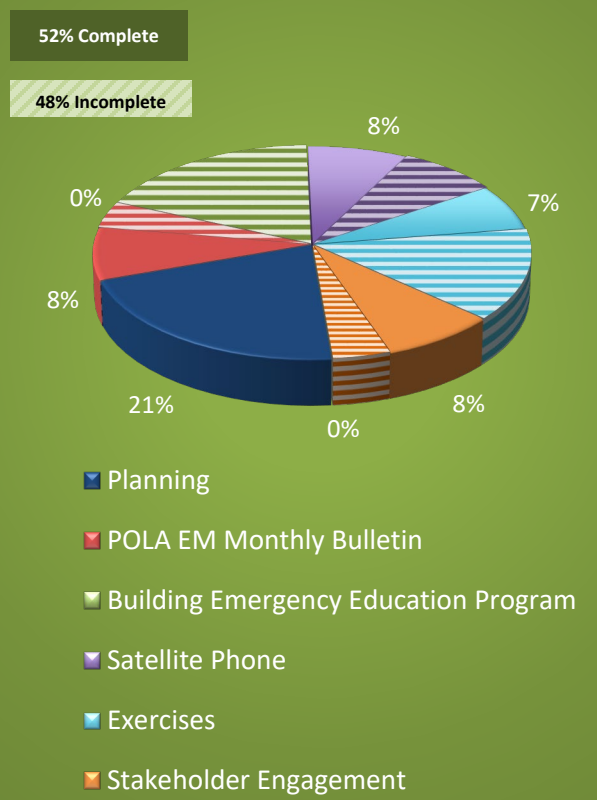
Average Truck Turn Times  
(Day Goal: Below 55 min  
Night Goal: Below 65 min)



Source: Geostamp

Security

Emergency Management  
Program  
FY 23/24



POLA Cyber Security

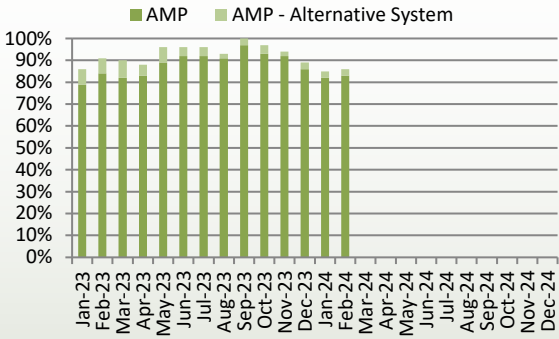
Firewall Intrusion Attempts: 59,234,696 \*

\*Detected and Quarantined

Mar. 2024 Draft Report – Discussion Purposes Only

Sustainability

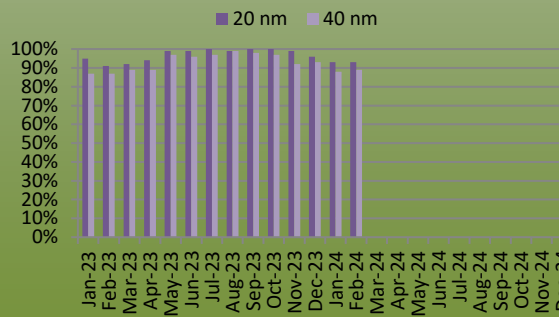
Container/Cruise Vessels AMP or Equivalent  
(Goal: 70% combined)



Clean Truck Program  
(Goal: 100% 2010 engine year compliant by 2023)

Engine Type	# Registered	% Share
2007 Compliant	95	0.4%
2010 Compliant	20,753	93.4%
LNG & CNG	565	2.5%
Low NOx	533	2.4%
Zero Emission	269	1.2%
Total	22,215	100%

Vessel Speed Reduction Compliance  
(Goal: 90%)



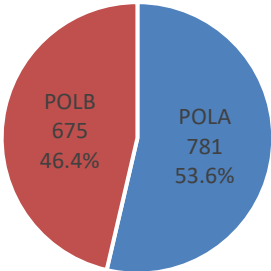
Strategic Plan Objective 3: Improved Financial Performance of Port Assets

Port of Los Angeles Monthly Key Performance Statistics for February 2024

TEUs and Financials	Current Month			Fiscal Year to Date		
	Feb-24	Feb-24	Feb-23	FY 23/24	FY 23/24	FY 22/23
	Actual	Budget	Actual	Actual	Budget	Actual
TEUs						
(in thousands)	781	513	488	6,129	6,000	5,711
% change vs.	As of 3/13/24	52.4%▲	60.1%▲	As of 3/13/24	2.1%▲	7.3%▲
				CY 2024 - 1,637	CY 2024 - 1,275	CY 2023 - 1,214
					28.3%▲	34.8%▲
Operating Revenue						
(in millions)	\$ 63.5	\$ 40.3	\$ 27.4	\$ 465.9	\$ 441.2	\$ 410.1
% change vs.		57.6%▲	131.2%▲		5.6%▲	13.6%▲
Operating Expenses						
(in millions)	\$ 21.7	\$ 28.9	\$ 18.9	\$ 175.1	\$ 241.5	\$ 171.7
% change vs.		-24.7%▼	15.3%▲		-27.5%▼	2.0%▲
Operating Income						
(in millions)	\$ 41.7	\$ 11.4	\$ 8.6	\$ 290.8	\$ 199.6	\$ 238.4
% change vs.		266.9%▲	385.8%▲		45.7%▲	22.0%▲
Operating Margin	65.7%	28.2%	31.3%	62.4%	45.3%	58.1%
Annual Target : 45%						

Market Share

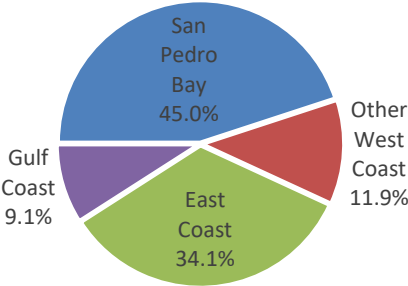
Thousands of TEUs, Feb. 2024  
Share change from 2/23: +6.4 pp.



POLA YTD: 55.9%  
POLB YTD: 44.1%

Asian Imports

Share change from 2/23: +5.1 pp.



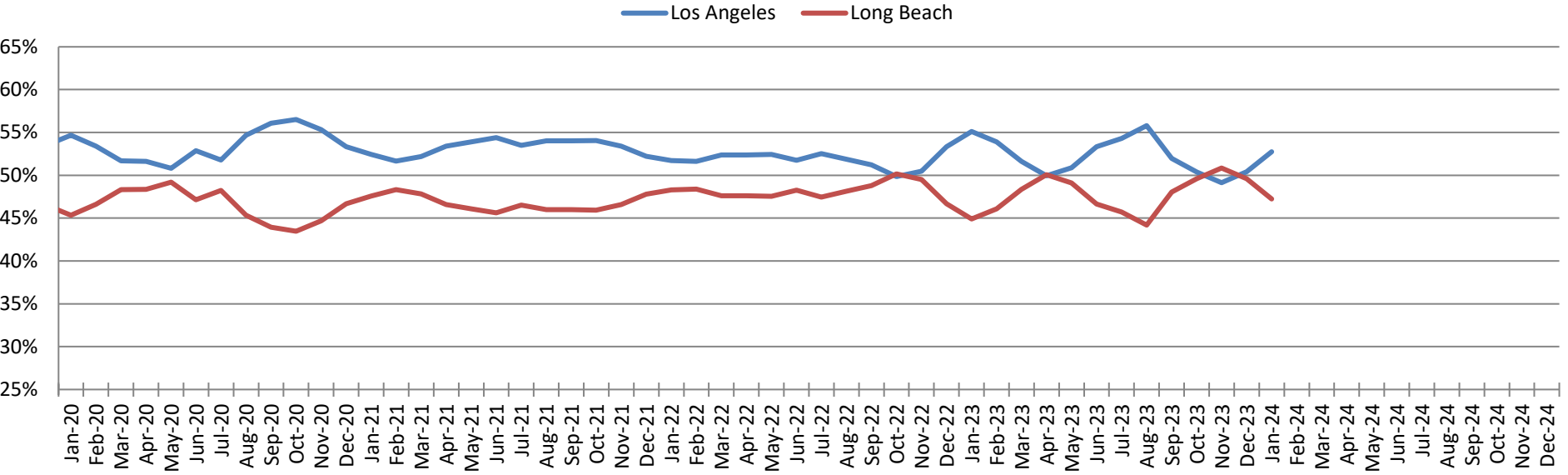
San Pedro Bay YTD: 45.8%

Inventory of Vacant Property  
February 2024

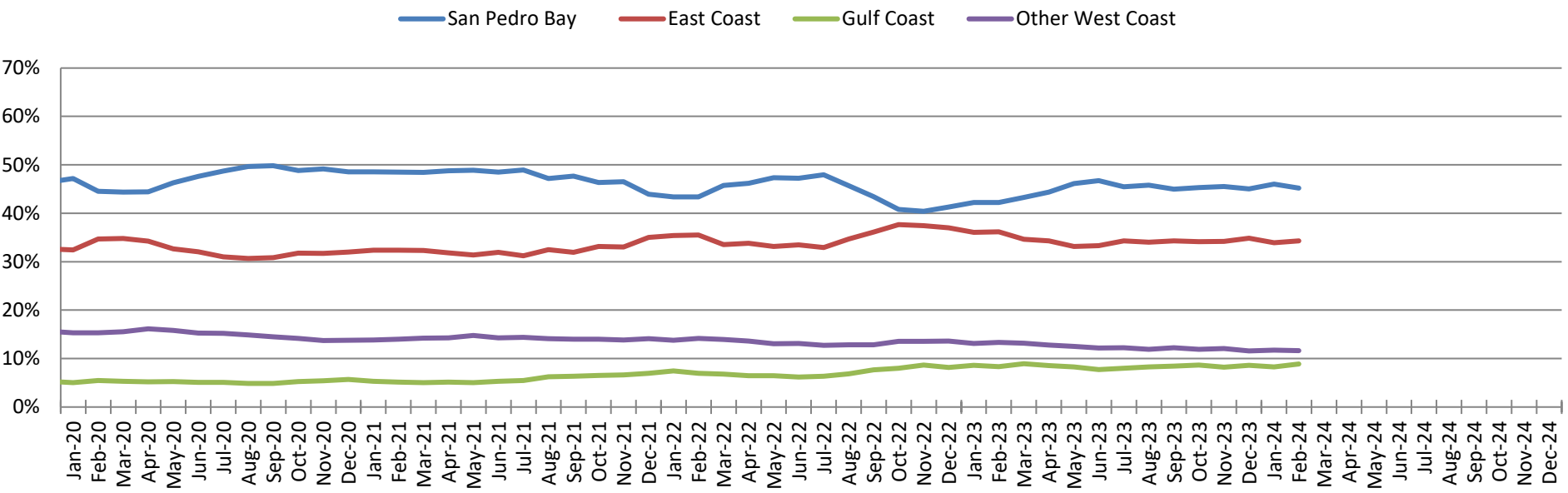
366 acres (total available)  
• 321 acres available to lease  
• 45 acres under space assignment  
67 acres not leasable due to environmental constraints

Market Share Trends

Trailing Three Month TEU Share of San Pedro Bay



Three Month Trailing Market Share of Imports from Asia



# Shipping Alliance Trends

## Month-over-Month Loaded TEU

Alliance	February 2023			February 2024			Los Angeles Share of Alliance			Alliance Share of San Pedro Bay Volumes		
	Long Beach	Los Angeles	Total San Pedro Bay	Long Beach	Los Angeles	Total San Pedro Bay	Feb-23	Feb-24	Change	Feb-23	Feb-24	Change
ZM	16,931	16,163	33,095	29,415	29,046	58,461	48.8%	49.7%	0.8%	8.1%	10.1%	2.0%
Ocean Alliance	82,390	130,169	212,559	136,206	147,473	283,680	61.2%	52.0%	-9.3%	51.7%	48.8%	-2.9%
THE Alliance	25,252	70,240	95,492	3,061	143,089	146,149	73.6%	97.9%	24.3%	23.2%	25.2%	1.9%
Non-Allied Shipping Lines	44,997	24,751	69,748	52,692	39,803	92,495	35.5%	43.0%	7.5%	17.0%	15.9%	-1.0%
Grand Total	169,570	241,324	410,893	221,374	359,411	580,785	58.7%	61.9%	3.2%	100.0%	100.0%	

## Year-to-Date Loaded TEU

Alliance	YTD 2023			YTD 2024			Los Angeles Share of Alliance			Alliance Share of San Pedro Bay Volumes		
	Long Beach	Los Angeles	Total San Pedro Bay	Long Beach	Los Angeles	Total San Pedro Bay	YTD 2023	YTD 2024	Change	YTD 2023	YTD 2024	Change
ZM	139,299	88,030	227,329	202,724	149,698	352,422	38.7%	42.5%	3.8%	20.6%	24.0%	3.4%
Ocean Alliance	189,607	287,454	477,061	296,851	333,849	630,700	60.3%	52.9%	-7.3%	43.2%	42.9%	-0.4%
THE Alliance	56,303	145,563	201,867	28,356	272,356	300,711	72.1%	90.6%	18.5%	18.3%	20.4%	2.1%
Non-Allied Shipping Lines	122,059	75,227	197,286	112,587	74,656	187,243	38.1%	39.9%	1.7%	17.9%	12.7%	-5.1%
Grand Total	507,269	596,274	1,103,543	640,518	830,558	1,471,077	54.0%	56.5%	2.4%	100.0%	100.0%	

Source: PIERS data; loaded TEU only

# Strategic Plan Objective 4: Strong Relationships with Stakeholders

## TOP 5 WEB PAGES

Most-visited pages on the Port's website, other than the homepage.



### Livestream (EarthCam)

Pageviews  
25,438

Total Users  
4,175

Avg. Time on Page  
2 minutes & 49 seconds



### Cruise Terminal

Pageviews  
22,068

Total Users  
6,550

Avg. Time on Page  
2 minutes & 35 seconds



### Operations Dashboard

Pageviews  
9,764

Total Users  
1,684

Avg. Time on Page  
2 minutes & 50 seconds



### Container Statistics

Pageviews  
7,643

Total Users  
1,639

Avg. Time on Page  
2 minutes & 00 seconds



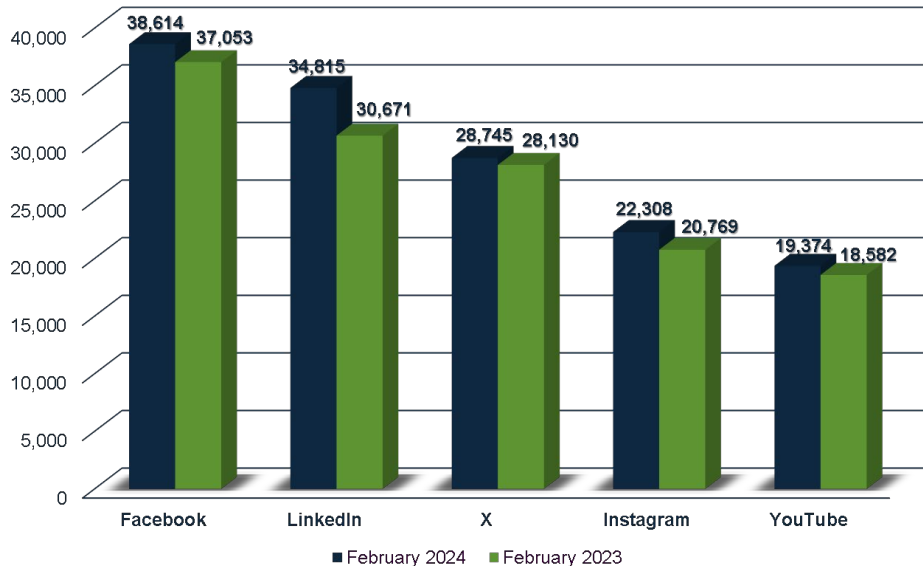
### Website Search

Pageviews  
7,580

Total Users  
1,159

Avg. Time on Page  
1 minute & 29 seconds

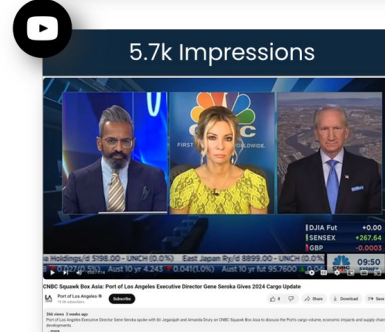
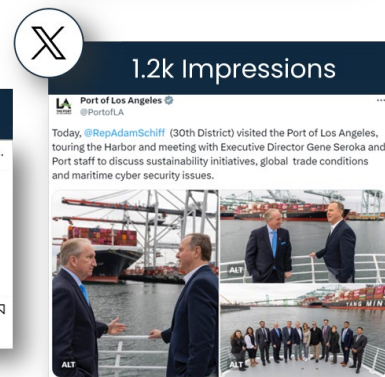
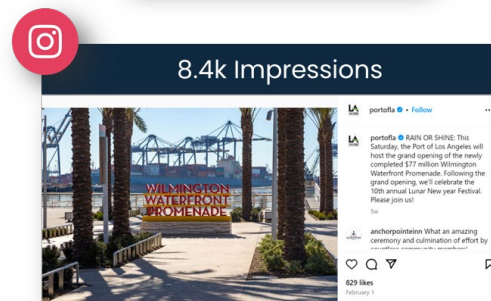
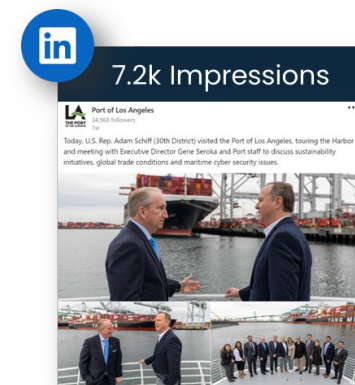
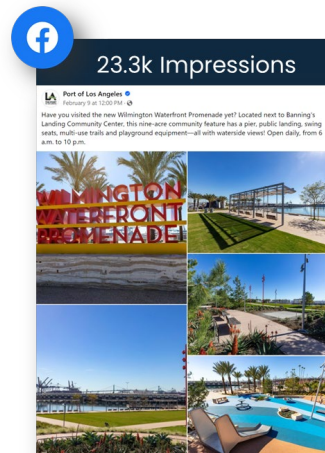
## FOLLOWERS PER SOCIAL CHANNEL



**Total Followers: 143,856**

## TOP SOCIAL POSTS BY PLATFORM

Most viewed posts in the month of February 2024.



**122,304 Stream Views**

